# STANHOPE CAPITAL GROUP Company Profile September 2022

Independence

Alignment

**Innovation** 



# **Stanhope Capital Group snapshot**

One of the largest and only truly global independent wealth managers

\$27bn AUM with an exceptional +30% annualized growth rate since inception

**Broad suite of offerings to complement core Wealth** 3 Management business, incl. Alternative Investments<sup>1</sup> and **Merchant Banking** 

'Best of all worlds' value proposition, combining the resources 4 and global reach of a large, global organization with the ethos and alignment of a truly independent advisor

\$27bn 350

**Assets under** management

Private & institutional clients

140

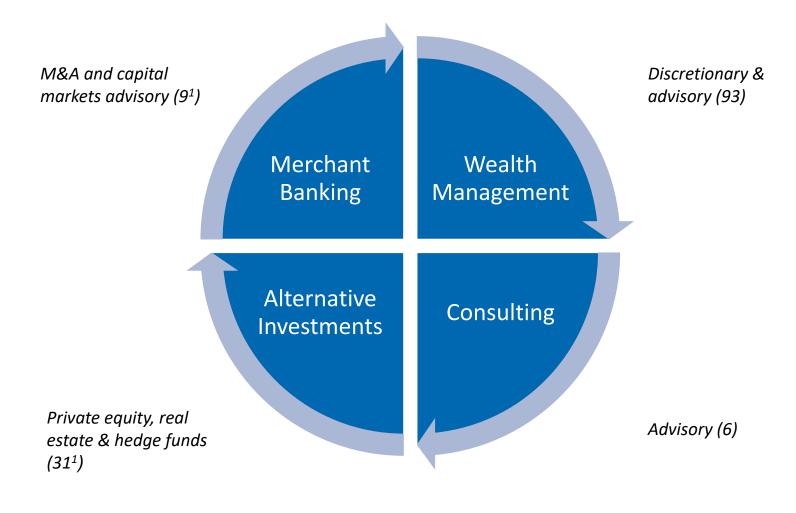
**Employees** 

Offices globally

Lines of business

Incl. private equity, real estate and hedge funds

# **Four complementary Divisions**



Note:

1. Including dedicated senior advisors

(# of team members)

## The Stanhope Capital difference

- Our objective is to protect and increase the wealth of our clients by providing superior risk-adjusted returns throughout cycles
- We add value in two areas: asset allocation (strategic and tactical) and fund selection
- We work with our clients either on a discretionary or advisory basis
- We strive to operate in a socially and environmentally responsible manner, whilst on the investment front we are committed to allocating our clients' capital responsibly. We are signatories of the UN Principles for Responsible Investment (UNPRI).

## **Objectivity**

- Highly customised asset allocation implemented with the objective of selecting the best managers / funds wherever they are
- We are not tied to in-house products
- No commissions on third party products

# Alignment of interests

- Partners and employees invest their personal wealth alongside clients
- Our fees are fair and transparent and all clients benefit from the same quality of service
- Access to the same managers is assured with capacity shared prorata between clients

## **Innovation**

- Highly experienced investment team with prior long-term records managing equity, bond and alternative assets portfolios in some of the world's most reputable asset management firms
- Platform also benefits from the experience / access of its clients
- Investment Committee and Advisory Council members are active contributors to idea generation

## **Senior Management**

#### **EXECUTIVE COMMITTEE**



**Daniel Pinto**Founder, Group Chief Executive & Chairman of the Board



**Keith Bloomfield**Partner, Chief Executive USA & Vice Chairman of the Board



**Jonathan Bell**Partner, Chief Investment Officer & Vice Chairman of the Board



**Ivo Coulson**Partner, Head of Portfolio Management & Member of the Board



**Andrew Mehalko** *Partner, Co-chief Investment Officer USA* 



**Nigel Spray**Partner, Co-head of Merchant Banking



**Alice Ryder**Partner, Head of Consulting



James C McGrath
Partner, Co-chief Investment Officer USA



**Noam Enk**Partner, Head of Corporate Development &
Co-Chief Operating Officer



**Chris Shelley**Partner, Group Chief Financial Officer

# **Board of Directors and Advisory Council**

#### **BOARD OF STANHOPE CAPITAL GROUP**



**Daniel Pinto**Founder, Group Chief Executive
& Chairman of the Board



**Shafik Gabr** *Chairman & CEO, ARTOC Group* 



Fleur Pellerin Founding Partner, Korelya Capital



**Keith Bloomfield**Partner, Chief Executive USA
& Vice Chairman of the Board



**Keyu Jin** *Professor of Economics, LSE* 



**Ely Michel Ruimy** Chairman of Ensof Capital



**Jonathan Bell**Partner, Chief Investment Officer
& Vice Chairman of the Board



Thomas H. Lee Chairman, Lee Equity Partners



**Bonnie Steiner**Partner, Stonehage Fleming



**Ivo Coulson**Partner, Head of Portfolio Management &
Member of the Board



James Lieber Founding Partner, Lieber Strategies

### **ADVISORY COUNCIL**



Lord Browne of Madingley
Chairman of the Advisory Council
Former CEO of BP Group



**Sir Martin Sorrell** *Executive Chairman & founder, S4 Capital* 



**Jacques Attali**Founder & head of A&A

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